



INTRODUCTION

Mathewson Right of Way Company (MROWCO) has been serving the land acquisition needs of state, county, and municipal agencies, as well as railroad clients, since January 3, 2006. Mark D. Mathewson has decades of land acquisition experience working on literally thousands of parcels throughout the State of Illinois prior to and since forming MROWCO. MROWCO provides appraisal and appraisal review services, in addition to its negotiation services. We believe we have assembled the highest qualified, most experienced team of employees and sub-contractors providing comprehensive land acquisition services in the State of Illinois. MROWCO has a proven track record of servicing large contracts (often two or three at a time) and meeting all scheduled requirements set out by our clients. That capacity does not detract from our focusing on highly important individual projects for our local agency clients. We do so professionally and cost effectively, and we are confident that we can continue to meet the needs of all of our existing clients while servicing potential contracts at our consistently high level of quality.

UNIQUE QUALIFICATIONS

Mathewson Right of Way Company utilizes land acquisition professionals with excellent reputations to perform comprehensive land acquisition services. We are uniquely qualified to provide the land acquisition services needed by local public agencies, because of the special strengths we bring to each project:

- **We provide genuine value as the Project Manager and Prime Contractor of the Land Acquisition Project Component.** We understand the needs of local public agencies and actively coordinate our services and those of our sub-contractors to meet the project schedule and other agency objectives. We believe we are a resource to both the government agencies and to the sub-contractors with whom we work. For a number of our clients, we are their *de facto* Land Acquisition Department, providing “turn-key” land acquisition project management and comprehensive right of way services;
- **We have excellent working relationships with at least twelve (12) appraisers as sub-contractors on our existing and recent past projects.** We believe we are uniquely positioned to meet current and future needs of our existing and future clients;
- **A licensed attorney handles all direct negotiations with a property owner.** Mark D. Mathewson and Jory Wishnoff are licensed attorneys. We believe we have proven on a number of occasions that we are simply the best negotiation staff in the State of Illinois. Our business model is somewhat unique in that we organize our workflow to maximize the abilities of all of our staff members. Negotiations and direct property owner contact has generally been done by Mark D. Mathewson. All document preparation and file management is done by our office staff; Jory Wishnoff performs title clearance and legal reviews;
- **Substantial relevant experience and technical competence.** Our experience and technical competence in all of the land acquisition disciplines required for each project are second to none. Further, we have proven experience in managing right of way projects and coordinating activities, schedules and priorities with the client agency personnel;
- **A history of successful projects.** We are known to succeed. We have a record of successfully completing important projects, large and small, throughout the State of Illinois;



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- **Positive working relationships with the IDOT Central Office, District Offices and Wheatland Title Guaranty Company.** With so many local agency projects being administered by IDOT, it is more important than ever to have a consultant intimately familiar with the policies and procedures of IDOT and the acquisition promulgated under the Uniform Relocation Assistance and Acquisition Act;

REPRESENTATIVE PROJECTS

- IL 56 (Butterfield Rd) 40 parcels; Illinois Department of Transportation – District 1
 - Various Routes – On-call contract, over 200 parcels; Illinois Department of Transportation – District 8
 - Various Routes – On-call contract, over 200 parcels; Illinois Department of Transportation – District 7
 - Various Routes – On-call contract, over 200 parcels; Illinois Department of Transportation – District 1
 - Algonquin Road, 78 parcels; McHenry County Division of Transportation
 - Irene Road and I-90 Interchange, 3 parcels acquired by negotiation; Boone County
 - I-294 South Tri-State Widening, 170 parcels; Illinois State Toll Highway Authority
 - Wacker Drive Reconstruction, 2 parcels acquired by negotiation (\$2 million); Chicago Department of Transportation
 - Hillside Strangler (I-290), 99 parcels; Illinois Department of Transportation – District 1
 - Naperville Road at I-88 (Regan Tollway), 1 parcel acquired by negotiation (\$3.75 million); DuPage County Division of Transportation
 - IL Route 32/33 Effingham, 46 parcels acquired by negotiation (no condemnation); Illinois Department of Transportation – District 7
 - FAP 310 (IL 255) Turn-Key Project, 75 parcels; Illinois Department of Transportation – District 8
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